



PO No. 100 /2018

December 14th, 2018

Re: Reports on the operating results for Quarter 3/2016

Attn: President

Stock Exchange of Thailand

The International Engineering Public Company Limited would like to report the operating results for the third quarter ending September 30, 2016, comparing year-on-year, which is improved and adjusted by the current auditor only specifically in the previous year part. The Company and its subsidiaries have 114.56 million Baht of losses for the third quarter of 2016, which comparing year-on-year to 4.08 million Baht of losses in 2015, had increased losses of 110.48 million Baht. The details are as follow:

1. The Company and its subsidiaries' have revenue from sales or services and subsidy revenue from increased electricity purchasing price of 105.23 million Baht, comparing year-on-year to 107.42 million Baht of 2015, was an decrease of 2.19 million Baht or 2.04%

2. The Company and its subsidiaries' other revenue increased by 0.66 million Baht or 30.99 %, comparing year-on-year after improvement and adjustment.

3. The Company and its subsidiaries have sales and administrative expenses increased by 37.30 million Baht or 69.17% comparing year-on-year after improvement and adjustment. This is due to increases in employee-related expenses and other expenses.

4. The Company and its subsidiaries' finance costs increased by 0.63 million Baht or 5.52% comparing year-on-year.

As for the operating results of The International Engineering Public Company Limited for the third quarter ending September 30, 2016, the Company had 83.41 million Baht of losses comparing year-on-year to 4.78 million Baht profit in 2015, an increase of 88.19 million Baht. The details are as follow:

1. The Company has revenue from sales or services for the third quarter of 2016 of 14.18 million Baht, comparing year-on-year to 11.58 million Baht in 2015, was increase of 2.60 million Baht or 22.46% due to increase in revenue from IT business in 2016.

2. The Company's other revenue for the third quarter of 2016, comparing-year-on-year to 2015, was increased by 5.06 million Baht or 17.90% due to increase in revenue from advisor fee.

3. The Company's sales and administrative expenses for the third quarter of 2016 decreased by 8.82 million Baht or 19.25%, comparing-year-on-year, due to decrease from employee-related expenses.

Please be informed accordingly.

Yours sincerely,

(Mr. Dumrong Putiput)

Chief Executive Officer